



PTI Security Partners with ZAPT On-Demand Moving & Delivery, Consumers and Storage Operators Win

*Partnership expands PTI CORE Capabilities, Enables Storage Operators to Earn New Revenue
from "Full Service" Storage*

ORLANDO, FLORIDA, August 2, 2018 - PTI Security Systems, the leading provider of access-control and security solutions for the self-storage industry with over 36,000 installations globally, announced that it has entered into a strategic partnership with ZAPT, On-Demand Moving & Delivery, to provide Storage Operators with an integrated "Storage + Logistics" solution for their customers.

The new "Full Service Storage" solution enables Storage Operators to seamlessly integrate ZAPT's real-time pricing and booking engine into their web and mobile applications, creating a "one stop shop" for the booking of storage and moving services. Storage Operators will now earn revenue on every move conducted through the ZAPT app originating at their facility or on any of their digital touch points, enabling a new stream of revenue. Storage Operators will have full visibility to all program data, analytics, and program KPI's through PTI's newly released "CORE Platform™", a cloud-based software platform enabling the centralized real-time management of access control devices and connected systems for storage facilities.

Franklin Young, CEO of PTI Security Systems spoke to the aligned strategy of the two companies, "At PTI, improving the customer experience is what drives us, and we've entered into this strategic partnership with ZAPT to bring our customers a new set of capabilities to help them compete against a new wave of competitors. Everything we're developing at PTI—from A.I. to facility automation to mobile solutions—began with our customer's needs in mind. All innovations from PTI must accomplish two things; create a world class experience for each facility's tenants and maximize the operational excellence at each site."

"We are proud to partner with a world class company and market leader like PTI Security," stated Bill Catania, CEO of ZAPT. "PTI's IoT platform, PTI CORE, is an innovation game changer for the self-storage industry and combined with ZAPT's real-time on-demand moving solution provides Storage Operators with a true competitive advantage in the marketplace." Storage operators can visit <http://www.zapt.co/storage> to learn more or to schedule time with the ZAPT Business Development team to see a product demonstration.

ZAPT currently offers its services in Orlando, Charlotte, Baton Rouge, Raleigh, and Central New Jersey, Minneapolis, Omaha, Denver, Austin, Dallas, and Houston. Through its subsidiary, On Demand Logistics Services, the company operates Move 24/7 in Des Moines, Iowa, which has been live to consumers since 2016.

About PTI Security Systems: PTI has been in the access-control and technology business since 1979, and is the most trusted name in self-storage security. To date, there are 36,000 installations of PTI products in self-storage facilities in more than 30 countries. PTI provides the most innovative, durable, and reliable security products available today, and offers a wide range of integrated security solutions that help create a seamless experience for both renters and self-storage owners and operators. PTI's industry leading security solutions include: the EasyCode mobile app, the #1 selling access control system worldwide in self-storage, wired and wireless door alarms, and PTI CORE™ the self-storage industry's only cloud based SSIoT Platform designed to help you manage your security system in real-time from anywhere on Earth. For more information about PTI, please visit www.ptisecurity.com.

About ZAPT: The ZAPT technology platform connects consumers and businesses with background checked Pros to complete any number of logistics tasks; including Moving, Delivery, and Moving Labor. ZAPT's real-time pricing engine allows consumers to receive flat rate prices, removing the worry of last minute price escalation or improprieties that are common in the Moving industry today. ZAPT Commercial integrates the pricing, scheduling, and notification elements of the ZAPT technology platform into the business processes of Retailers, Property Managers, Storage Operators, Home Staging Companies, and Product Manufacturers, enabling a fully outsourced logistics solution, powered by a scalable, real-time, on-demand labor force of ZAPT Pros, 24 hours a day. For more information about ZAPT, please visit www.ZAPT.co.

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