

Let's Talk Site Visits

Spend a full day on-site, with up to 8 Leaders from your organization, experiencing a customized agenda to provide insight into Extraco Consulting's methodologies. Learn how to support your strategic goals and initiatives, while potentially cutting implementation time in half. You will gain insight into Extraco's methodologies, experience, implementation plan and best practices regarding all services available.

Award Winning Branch Transformation

Bank-to-Bank Guidance with proven results

SWARM Banking[™]

METHODS IN ACTION

Tailored Solutions | Proven Methods | Tangible Results

Let's build a business. Yours.

THE PROOF IS IN OUR LOBBY. SEE FOR YOURSELF.

- SWARM BANKING[™], is our award winning, patent pending retail banking methodology that involves analyzing and reassessing four main components: people, processes, products and technology, to be competitive in today's fast changing retail banking environment.
- See it for yourself. Contact us today to schedule your full-day site visit at Extraco Banks and experience SWARM Banking® in action. Extraco Banks is a live, working model in today's new banking environment.



extracoconsulting.com



People

A bank's customer experience hinges on the effectiveness of the employee experience. See our people in action during a site visit and learn about our creative and practical approaches on how we hire, train, retain and develop internal talent. We offer customized approaches for our clients to enhance your human capital in all areas. Your people component is the most critical component, because your employee experience drives your customer experience.

Products

Learn how you can streamline your product offerings to complement the wants and needs of your customers. All of our products were influenced by customer feedback. Learn how you can simplify your products and support a successful delivery to your employees and customers.

Processes

Your processes must be simple, fast and fun in order to successfully deliver a superior employee and customer experience. We can help you assess and align your processes to complement your strategic goals and initiatives.

Technology

We can show you how to push the limits of existing or new technology to provide fast, accurate, and easy-to-use services for anyone seeking bank access at any given hour of the day. Learn how you can decrease your cost per transaction; increase customer touch-points, all while providing a superior customer experience across all channels.

"We attended the Fisery National Conference in Las Vegas in May of 2016, and several of their sessions were on the subject of branch transformation. I was amazed to find that we are SO much ahead of the game, primarily due to Extraco Consulting's help, knowledge and guidance. Wow. Thank you for the amazing leg up Extraco Consulting!"

Frank Sexton

Chief Operating Officer, **New Peoples Bank**

CUSTOMIZE YOUR SITE VISIT

- Universal Bankers
- POD Banking •
- **Cash Recyclers**
- **Teller** Capture
- **Alternative Delivery Channels** •
- Virtual/Video Tellers
- **Employee Change Management** •
- Customer Change Management •
- Hiring & Training
- **Process Improvement** •
- **CRM Best Practices** •
- **Centralized** Operations
- Market Research
- Focus Groups •
- Advertising Creative •
- Innovation Routines



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