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Coffman Engineers Welcomes N.A. Cohen Group to Company

**Electrical engineering firm augments Coffman's multidiscipline services in
Los Angeles**

LOS ANGELES, California, December 20, 2021 – Multidiscipline engineering consulting firm Coffman Engineers, Inc. (Coffman) announced today they have finalized a merger agreement with Los Angeles-based electrical engineering firm, N.A. Cohen Group, Inc. (N.A. Cohen). Coffman welcomes eight (8) engineers and designers to the firm. Representatives from both firms finalized the agreement in a signing ceremony at Coffman's Encino office on December 17. Coffman first announced the two firms' intent to merge on October 5, 2021.

Jack Arslanian, PE, N.A. Cohen President/Principal will join Coffman as a Principal Advisor and Youssef Matta, PE, RCDD, CTS, N.A. Cohen Executive Vice President will join Coffman as a Principal. In addition, six (6) N.A. Cohen employees will become Coffman employees. They will move a short distance into Coffman's Encino office.

"This is an exciting new chapter for N.A. Cohen Group and our clients. We are grateful to have had a long history and look forward to a new chapter. It was important for us to find the right firm to partner with that would allow us to offer more while honoring our legacy." said Arslanian. "Coffman is that firm. We look forward to developing their in-house electrical engineering department in Los Angeles while offering expanded services to our clients."

Coffman and N.A. Cohen have many of the same clients and an established working relationship since 2010. N.A. Cohen's capabilities and portfolio complement Coffman's existing work and partnerships in Los Angeles, particularly healthcare, hospitality, higher education, and housing. Through discussions beginning in 2019, both firms agreed that merging would benefit clients and provide opportunities for employees.

"Our growth in the region calls for outstanding electrical engineering talent to expand our multidiscipline services," said Jonathan Wirthlin, PE, SE, Vice President, Managing Principal of Coffman's LA-OC Region. "N.A. Cohen is that partner. They have built a respected firm in L.A., and we are fortunate to have them bring that legacy to Coffman to establish our electrical department."

This merger is a strategic fulfillment of Coffman's plan to establish an electrical engineering department in Los Angeles. Presently, Coffman's Encino and Downtown L.A. offices rely on



other Coffman offices to perform electrical engineering services. The addition of N.A. Cohen will establish a local electrical engineering group.

“We want to welcome Jack, Youssef, and the N.A. Cohen team to Coffman. They have built a successful practice in L.A. over several decades and it’s humbling that they have agreed to partner with Coffman,” said Dave Ruff, PE, Coffman’s CEO/COB. “I am very excited at how complementary our work, values, and culture are. There’s no doubt in my mind that we will be successful together.”

For more information, see the attached Fact Sheet and visit the announcement page at <https://www.coffman.com/news/n-a-cohen-group-will-join-coffman-engineers>.

About N.A. Cohen Group

In 1954, Norman A. Cohen established his practice as a sole proprietorship. Since then, the firm went through several partnerships starting with Frumhoff and Cohen Associates in 1956 and culminating in N.A. Cohen Group, Inc., founded in 1997. The company has provided professional electrical engineering and illumination design services for more than six decades. N.A. Cohen’s services emphasize electrical power distribution, illumination, and low voltage systems including voice/data, security, and audio-visual systems design.

About Coffman Engineers

Since 1979, Coffman Engineers has added staff and expanded into dozens of service offerings, but the commitment to innovative work and enduring relationships remains unchanged. Coffman offers deep and scalable multidiscipline engineering services including civil, structural, mechanical, electrical, fire protection, and other specialties. Coffman’s 600 employees from 19 offices across the U.S. are committed to clients and the team effort it takes to build a better world. Please visit coffman.com or connect on LinkedIn, Facebook, Instagram, and Twitter for more information.

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Coffman Engineers Welcomes N.A. Cohen Group to the Company

Electrical engineering firm augments Coffman's multidiscipline services in Los Angeles

- [N.A. Cohen Group, Inc.](#) (NACG) has finalized a merger agreement with [Coffman Engineers, Inc.](#) (Coffman) on December 17, 2021. Specific terms of the agreement are not disclosed.
- Coffman first announced the two firms' intent to merge on October 5, 2021.
- The two firms have been working together on projects since 2010 and have been communicating about the possibility of joining forces since 2019.
- After due diligence by both firms and meetings to discuss the benefits and impacts of the opportunity, NACG agreed to join Coffman.
- **Jack Arslanian, PE**, NACG President/Principal, will join Coffman as a Principal Advisor. **Youssef Matta, PE, RCDD, CTS**, NACG Executive Vice President, will join Coffman as a Principal.
- Including Jack and Youssef, eight (8) NACG employees will become Coffman employees on December 18, 2021.
- Coffman's LA offices rely on other Coffman offices to perform electrical engineering services. The addition of NACG will become the LA electrical engineering group and join Coffman's companywide team of more than 100 electrical engineering staff.
- NACG staff will join Coffman's Encino office. **Jonathan Wirthlin, PE, SE**, will continue to be the Managing Principal of the LA-OC Region which includes offices in Encino, Downtown Los Angeles, and Orange County.
- NACG has provided quality professional electrical, low voltage and audio-visual engineering services in LA for more than six decades and their experience complements the LA-OC region's other established engineering disciplines.
- NACG and Coffman's markets and clients align, particularly in healthcare, hospitality, higher education, and housing.
- After the transition, NACG (as Coffman Engineers) will continue to support clients and honor commitments with the same staff and level of quality clients have come to expect. Clients will also have access to additional multidiscipline services available at Coffman.

Deal Milestones

- September 16, 2021 – Letter of Intent (LOI) signed.
- October 5, 2021 – Public LOI Announcement.
- December 17, 2021 – Final Closing.
- December 18, 2021 – NACG employees become Coffman employees.
- January 2022 – NACG employees move to Coffman's Encino office.
- Post-Closing – Formal communication will be sent to NACG clients about the deal completion and assignment of existing contracts and other business.

About N.A. Cohen Group, Inc.

In 1954, Norman A. Cohen established his practice as a sole proprietorship. Since then, the firm went through several partnerships starting with Frumhoff and Cohen Associates in 1956 and

culminating in N.A. Cohen Group, Inc., founded in 1997. The company has provided professional electrical engineering and illumination design services for more than six decades. N.A. Cohen's services have an emphasis in the areas of electrical power distribution, illumination, and low voltage systems including voice/data, security, and audio-visual systems design.

N.A. Cohen Group is motivated by three core principles, the continued drive for innovation, fervent insistence on excellent work, and detailed attention to providing our clients with service that goes far beyond industry standards.

- Years in Business: 24
- Employees: 6
- Principals: 2

About Coffman Engineers, Inc.

Coffman Engineers integrates many disciplines including civil, structural, mechanical, electrical, fire protection, and other specialty services offering clients something unique: the local, high touch service of a small firm backed by the multidiscipline capabilities typically found at large engineering consultants.

Coffman began as a seven-person structural firm in 1979 and has experienced significant growth since that time in geographic presence, markets, and engineering services. Today, Coffman is proud to be an *ENR* Top 500 engineering firm while remaining true to founding values and focusing on the success of clients and employees.

Coffman's Los Angeles office was created when a small, local structural engineering firm joined the company in 2001. Today, the LA-OC Region includes three regional offices, Encino, Downtown LA, and Orange County. The region offers clients convenient locations and attentive multidiscipline services by 33 professionals, including structural, civil, fire protection, life safety, seismic risk, and project management services.

- Years in Business: 43
- Employees Companywide: 602
- Office Locations: 19