



RETAIL & FASHION MADE SIMPLE

Blue Marble Consulting, INC provides SAP solutions and consulting services for small and mid-size retail businesses. We specialize in delivering core finance, logistics and human capital management integrated functionality using the latest technology to streamline business processes and improve profitability. Our core offering allows for future scalability for additional retail innovations including omni-commerce, customer loyalty programs, sales insights, and retail promotion planning ...when ready.

Since 2001, Blue Marble has enabled over 90 customers onto SAP Solutions with a 100% reference rate. We are passionately committed to our customers success. We deliver ERP in a disruptively simple way...uniquely harmonizing our client's needs and budget with the right team, software and design hosted in the cloud to maximize our customer's ROI.



Over 90 clients
since 2001



100%
Reference Rate



Low Total Cost of
Ownership

PRODUCTS

Blue Marble is an authorized value-added reseller of SAP S/4HANA Enterprise Management, SAP Business Objects Analytics and SuccessFactors. With SAP S/4HANA Enterprise Management, small and midsize businesses gain the power of the world's most successful ERP— pre-packaged fully integrated. Blue Marble can help automate critical business processes while tailoring the functions to our customers' unique business needs.

TURN KEY CLOUD HOSTING

Professional SAP User Licenses hosted in the cloud on reliable and secure Amazon Web Services allows for reduced capital investment and maintenance. Our technical team offers a true turn-key service that bundles seamless cloud hosting with all technical layers (SAP system administration, database administration, OS-level support, and cloud infrastructure). The entire technical stack and Cybersecurity is included in a flat monthly fee.

RETAIL & FASHION SOLUTION OFFERING

Blue Marble for SAP S/4HANA Enterprise Management is a core solution addressing the key business issues in the retail and fashion industries positioned for easy scalability as our customers grow into different products and stores or countries. Benefits include:

- Access to real-time information and business analytics.
- Improvements of business processes to drive down warehousing, customer service and shipping costs.
- Multiple currencies global distribution center management.
- S/4HANA Merchandising Management or S/4HANA Fashion and Vertical Business.
- Core Integrated Finance Functionality including General Ledger, Accounts Payable, Accounts Receivable, Cost Center Accounting and Profitability Accounting, Banking with integrated reporting.
- Core Integrated Logistics Functionality including Inventory, Warehouse Management, Purchasing with integrated reporting.
- Optional Core Integrated Human Capital Management and Payroll Functionality with integrated reporting.

SIMPLE PROJECT DELIVERY

Blue Marble provides a proven and comprehensive methodology to SAP delivery. While an implementation is never simple we simplify our focus onto key risk areas. Our methodology includes:

- S**takeholder alignment
- I**terative Testing Cycles
- M**igration to Best Practices
- P**repare data (map, cleanse, convert, test)
- L**ead daily team meetings
- E**nsure team knows who, what, when, why & how.



ROBUST PROJECT MANAGEMENT

We partner with our customers to provide robust collaborative and accountable project management to reduce risk and ensure successful SAP implementations. We deliver the skills and resources needed to guide a project to completion on time and on budget. The project plan tasks focus on data, system and people readiness.

The customer provides subject matter experts to receive knowledge transfer, perform data mapping and cleansing then iterative system testing with converted data. Our project management delivery includes:

- Project and Risk Management
- Team Collaboration Tool, Daily Scrum Meetings
- Knowledge Transfer Fit/Gap Sessions
- Data Mapping Templates and Conversion Planning
- Training & Enablement of Subject Matter Experts
- Documentation of To Be Processes
- Conversion and Interface Development
- Customer Support Ad Hoc and ROI Assurance

COMMITMENT TO SUCCESS

At Blue Marble, we CARE. After a successful go-live our team of consultants provides as needed **C**ollaborative, **A**ccountable, **R**esponsive, **E**nablement to our customers ad-hoc as needed. All on-shore resources. No long term contracts. No nonsense.

Our goal is a customer self-sufficiency and another great success story. Period.

Don't take our word for it. Take our references.



“At Allbirds, we implemented SAP S4/HANA Retail Merchandise Management and Finance, including integrations with multiple external platforms, on a limited budget and timeline. The Blue Marble team intuitively understood Allbirds’ start-up culture and rapidly iterated with us to successfully achieve more than our original goals while being on time and within budget. While we designed for long-term scalability, we are seeing project ROI within the first month of launch, providing us with global omnichannel and supply chain optics that will ultimately help us better serve our customers. Post go-live, Blue Marble has been attentive and swift in any assistance.”

Jeneen Minter, C.P.A.
Head of Finance, Allbirds



Niki Harris
Niki@SAP-BMC.com
602-339-6547



Annabelle Pykalo
Annabelle@SAP-BMC.com
604-561-0891



Sabrina Sigourney
Sabrina@SAP-BMC.com
941-320-1827