

## FOR IMMEDIATE RELEASE

Monday, January 29, 2024

## Bulu Revolutionizes Fulfillment, Partners with BIOptimizers in Disruptive Move

Hybrid, Hub & Spoke Logistics access for Consumer Packaged Goods (CPG) Brands

Lincoln, Nebraska – Monday, January 29, 2024 – Bulu® a logistics company with cutting-edge, third-party logistics (3PL) warehouse facilities and fifth-party (5PL) software solutions headquartered in Lincoln, Nebraska, announces a significant expansion with over 17 new Client Partnerships, including the notable health and wellness company, BlOptimizers®. This collaboration marks a paradigm shift in the logistics industry, leveraging Bulu's innovative "Tricky Ship™" model, which provides "Hybrid, Hub & Spoke Logistics," empowering CPG Brands of any size the ability to deliver their products to unlimited online and offline sales channel with any combination of packaging and packing. This new model comes to fruition after over a decade of software and shipping experience working with some of the biggest brands in the world like; AMEX, BuzzFeed, Clorox, Discovery, GNC and many more. The "Tricky Ship™" model offers a synchronized methodology, a stark contrast to "Traditional, Linear Fulfillment."

Bulu<sup>®</sup> and BIOptimizers<sup>®</sup> latest venture exemplifies the power of this revolutionary approach. Utilizing "Hybrid, Hub & Spoke Logistics," Bulu<sup>®</sup> offers agile and efficient storage, packing, carrier rate, and sales channel distribution model. This strategy ensures a seamless flow of goods, maximizing reach and minimizing delays. "The outcome is striking – a new place to grow sales, in the last place they thought to look, a warehouse in Nebraska!" said CEO, Paul Jarrett. Offering flexibility and unprecedented value to clients like BIOptimizers<sup>®</sup> transforms the current state of the industry.

# Transforming the CPG industry – The Bulu<sup>®</sup> and BlOptimizers<sup>®</sup> Partnership isn't just a business deal, and it's changing the industry.

Enhanced Efficiency and Reach: Bulu's "Hybrid, Hub & Spoke Logistics" enables brands to distribute products more efficiently across both physical and digital sales distribution channels. This model reduces transit times and costs, ensuring products reach consumers faster and at a lower expense.

Customized Solutions for Diverse Needs: By understanding the CPG sector's unique challenges, Bulu tailors logistics solutions to meet specific brand requirements. This flexibility ensures that each brand's distribution and storage needs are effectively met.

Scalability for Growth: As CPG brands evolve, so do their logistics needs. Bulu's model is designed for scalability, allowing brands to expand their distribution networks seamlessly as they grow.

Why Brands Prefer Bulu's Innovative Approach – CPG Brands are recognizing the benefits of Bulu® and the Tricky Ship™, over traditional methods for key reasons.



Cost-Effectiveness: Bulu's model significantly reduces logistics costs, making it an economically viable option for brands of all sizes.

Flexibility and Scalability: The real-time adjustment of logistics strategies enables brands to respond swiftly to market demands and scaling needs.

Improved Customer Satisfaction: Faster and more reliable deliveries lead to higher customer satisfaction, an essential factor in the competitive CPG industry.

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#### **About Bulu®**

Bulu, located in Lincoln, Nebraska, is at the forefront of logistics innovation. The company specializes in providing fulfillment solutions, particularly in the challenging CPG sector for storage, packing, and shipping. Bulu's approach goes beyond traditional logistics, offering comprehensive, customized services that adapt to the evolving needs of modern businesses.

For more information about Bulu and its services can be found at BuluGroup.com and PaulJarrett.com

# About BIOptimizers®

BIOptimizers® is a health and wellness company that has been optimizing health since 2004. Known as an innovator and category disrupter, their products focus on aspects such as digestive health, brain and energy optimization, fitness, and overall nutrient absorption. BIOptimizers® is a top magnesium brand in the natural channel with their Magnesium Breakthrough suite of products. Committed to research and quality, BIOptimizers® is on a quest to end physical suffering by bringing "Biologically Optimized Health" to everyone on Earth.

For more detailed information about BIOptimizers®, visit their website at BIOptimizers.com.

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